

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Rs. In Lacs (except per share data)

Sr. No.	Particulars	Quarter ended			Particulars	Quarter ended		
		June 30, 2011	June 30, 2010	March 31, 2011 (Audited)		June 30, 2011	June 30, 2010	March 31, 2011 (Audited)
11	Sales	31,612.95	20,059.84	98,704.82	1] Segment Revenue			
2]	Software Development Expenses	21,239.88	12,508.24	62,481.40	U.S.A.	20,283.60	13,055.25	66,398.06
3]	Gross Profit	10,373.07	7,551.60	36,223.42	UK & Europe	6,650.13	4,443.89	20,345.49
4]	Selling and Marketing Expenses	2,592.41	1,578.13	7,624.69	Rest of the World	4,679.22	2,560.70	11,961.27
5]	General and Administration Expenses	3,809.19	2,580.53	13,377.96	Total	31,612.95	20,059.84	98,704.82
6]	Operating Profit Before Depreciation, Interest, Minority Interest and Exchange gain & loss	3,971.47	3,392.94	15,220.77				
7]	Depreciation / Amortisation	943.66	805.28	4,112.47				
8]	Operating Profit Before Interest, Minority Interest and Exchange gain & loss	3,027.81	2,587.66	11,108.30				
9]	Interest and Financial Expenses	103.47	143.79	446.98	Net sales / income from operations			
10]	Operating Profit Before Tax, Minority Interest and Exchange gain & loss	2,924.34	2,443.87	10,661.32				
11]	Other Income (Refer note no.6)	224.50	(216.88)	364.48	2] Segment Results Profit / (loss)			
12]	Profit Before Tax, and Minority Interest	3,148.84	2,226.99	11,025.80	U.S.A.	4,143.15	4,274.81	18,398.64
13]	Tax Expense	709.44	230.61	1,548.58	UK & Europe	2,573.97	1,092.71	5,535.22
14]	Net Profit After Tax before Minority Interest	2,439.40	1,936.38	9,477.24	Rest of the World	895.26	445.69	2,692.79
15]	Less / Add - Minority (profits) / losses to the extent of minority interest(net)	(30.26)	-	(19.05)	Total	7,612.38	5,813.21	26,626.65
16]	Net Profit for the period after minority interest	2,409.14	1,936.38	9,458.19				
17]	Paid up Equity Capital (Face Value Rs. 2/- per share)	1,761.03	1,576.07	1,757.27	Less:			
18]	Reserves Excluding Revaluation Reserves			58,487.20	- Interest	103.47	143.79	446.98
19]	Earning per Share for the period (on par value of Rs. 2/-) (not annualised)				- Other unallocable expenditure (net of unallocable income)	4,360.07	3,442.43	15,153.87
	Basic	2.74	2.46	11.78	Profit before tax, minority interest	3,148.84	2,226.99	11,025.80
	Diluted	2.66	2.38	11.37				
20]	Dividend per Share (on par value of Rs. 2/-)			0.70				
	Final Dividend			35%				
	Dividend percentage							
21]	Total Public Shareholding - Number of shares	64,397,027	55,061,564	64,181,873				
	- Percentage of shareholding	73.14%	69.87%	73.05%				
22]	Promoters and Promoter Group shareholding							
	a) Pledged/Encumbered :							
	- Number of shares	3,774,000	7,285,000	4,034,000				
	- Percentage of shareholding - (as a% of the total shareholding of promoter and promoter group)	15.96%	30.68%	17.03%				
	- Percentage of shareholding - (as a% of the total share capital of the company)	4.29%	9.25%	4.59%				
	b) Non-encumbered :							
	- Number of shares	19,880,683	16,457,182	19,647,542				
	- Percentage of shareholding - (as a% of the total shareholding of promoter and promoter group)	84.04%	69.32%	82.97%				
	- Percentage of shareholding - (as a% of the total share capital of the company)	22.57%	20.88%	22.36%				

Stand-Alone information

Sr.No.	Particulars	Quarter ended		
		June 30, 2011	June 30, 2010	March 31, 2011 (Audited)
1	Sales	14,998.48	10,584.66	52,763.87
2	Profit Before Tax	2,365.41	827.43	7,894.28
3	Net Profit After Tax	1,916.27	644.32	6,948.79

Notes:

General

- The above unaudited consolidated financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their meeting held on 21st July, 2011.
- The Consolidated Financial Statements have been prepared in accordance with Accounting Standards on consolidated financial statements mandated by Rule 3 of Companies (Accounting standards) Rules, 2006., the provision of Companies Act, 1956 & the guidelines issued by the Securities and Exchange Board of India.
- The company has received 3 investor complaints during the quarter ended June 30, 2011. These complaints have been resolved. There were no unresolved investor complaints at the beginning or at the end of the quarter.
- The Company has designated the outstanding forward exchange contracts relating to certain firm commitments and forecasted transactions as at June 30, 2011 as cash flow hedges applying the recognition and measurement principles set out in the Accounting Standard 30 "Financial Instruments: Recognition and Measurements" (AS-30). Changes in fair value of such forward exchange contracts if effective are recognized directly in Reserves and ineffective portion is recognized immediately in Profit and Loss Account.
- The Board of Directors at their meeting held on 21st July, 2011 has allotted 70,581 equity shares to employees of the Company, pursuant to the exercise of stock options under ESOP 2004 scheme and ESOP 2006 scheme.
- The other income for the quarter ended 30th June, 2011 includes foreign exchange loss of Rs. 17.90 lakhs (Foreign exchange loss of Rs. 379.22 lakhs for the quarter ended 30th June, 2010).
- The previous periods' figures have been regrouped wherever necessary to confirm with current period presentation.
- The Company has invested in 50% shareholding of Systime Global Solutions Pvt. Ltd, as per the board approval in its meeting held on 24th May, 2011. SYSTIME is one of the world's largest JDEdwards solution provider and Oracle Platinum partner. The closing formalities of the agreement are under execution and financial effects for the same will be included from next quarter.

Matters relating to Subsidiaries

- During the quarter KPIT Infosystems Inc. USA has repaid loan of USD 160,000 (Rs. 7,250,000) to KPIT Infosystems Inc (SolvCentral.com)

Others

- Details of expenses exceeding 10% of the total expenditure:

Particulars	Quarter ended		
	June 30, 2011	June 30, 2010	March 31, 2011 (Audited)
1] Employee Costs	17,294.34	11,849.64	53,644.91

Note:

- The Company's operations predominantly relate to providing technology services globally. The revenues shown above have been classified into geographies to comprise the primary basis of the segment information. In representing segment results as required under circular dated September 14, 2001 from the Stock Exchange, Mumbai, the expenses on common facilities in India inclusive of expenses of common staff used interchangeably for all geographies is shown as unallocable expenditure and the same has not been apportioned across the geographies.
- Segmental Capital Employed-The fixed assets used in the company's business or liabilities contracted have not been identified to any of the reportable geographies as the fixed assets and support services are common for all reportable segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made. Further, the consolidated segment information given above includes the company's sales and marketing costs incurred in the reportable geographies.

On behalf of the Board of Directors
For KPIT Cummins Infosystems Limited

sdl/
Kishor Patil
CEO & Managing Director

sdl/
S.B. (Ravi) Pandit
Chairman & Group CEO

Place : Pune
Date : 21st July, 2011

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